

VALUE BEYOND SAVINGS



- Reduce Costs
- Improve Control
- Increase Efficiency
- Lower Risk
- Accelerate Innovation
- Enable Growth



SUPPLIERS



SOURCING



CONTRACTS



PROCUREMENT



INVOICING



ANALYTICS

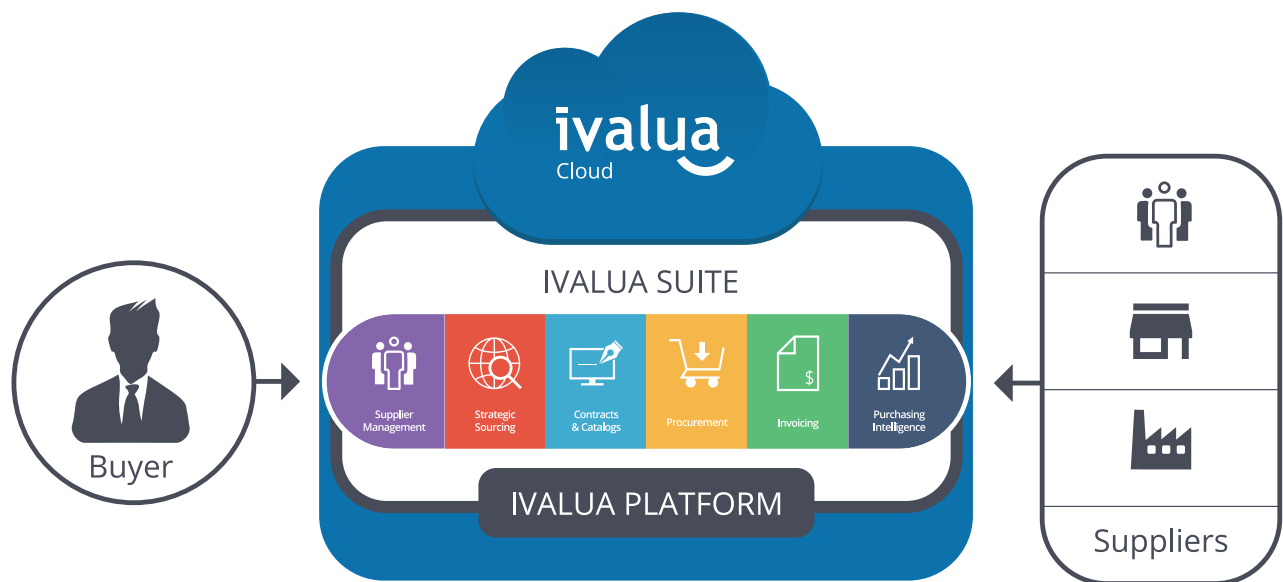
ivalua

IVALUA.COM

THE IVALUA SOLUTION

Realize Value Beyond Savings: The Ivalua Solution provides a unified Source-to-Pay suite powered by a highly configurable platform, a secure Cloud and an Open Network to help you connect with 100% of your suppliers.

- ✓ **The Ivalua Suite** provides a comprehensive, modular, source-to-pay suite for 100% of your spend on a single natively integrated code base. It provides a deep foundation for procurement excellence
- ✓ **The Ivalua Platform** provides the core set of technical components such as integration toolbox, workflow, portal, administration console, reporting, mobile interface and user management
- ✓ **The Ivalua Cloud** provides the NextGen Cloud Factory environment to securely access the Ivalua Suite, visualize update impact, control update timing, scale configurations with full reversibility
- ✓ **The Ivalua Open Network** provides connectivity to an ecosystem of suppliers, buyers and 3rd party partners. You can rapidly onboard, connect and collaborate with suppliers without any supplier fees



ACCELERATE USER ADOPTION AND BE PRODUCTIVE DAY ONE

- ✓ **Intuitive User Experience for Everyone.** "Amazon-like" walk-up UI for occasional users, functional UI for super users or design and configure mode for administrators
- ✓ **The Ivalua Academy** provides you with an in-depth e-learning program with onsite training as needed. Courses cover all Ivalua modules, for all users including administrators and technicians
- ✓ **Ivalua Supplier Enablement** provides the ability to rapidly onboard 100% of your suppliers across the source-to-pay cycle, using multiple connectivity options and no supplier transaction fees
- ✓ **Customer Success Support** provides a global, customer-centric service with a single team across modules, enabling you to reliably enhance value, user engagement and address new business needs

DEEP FOUNDATION FOR PROCUREMENT EXCELLENCE



PURCHASING INTELLIGENCE

Insights that move the needle. Aggregate and celebrate. Ivalua helps you analyze all your data in one place overlaid with actionable conclusions and frameworks for strategic initiatives.

- ✓ Extend cube-based analytics and dashboards beyond module-specific reporting
- ✓ Get visibility into the automated process of cleansing and classifying millions of lines of spend
- ✓ Budget and track negotiated savings as they are realized
- ✓ Use operational alerts and reporting to manage a portfolio of procurement initiatives



SUPPLIER RELATIONSHIP MANAGEMENT

Suppliers are critical. Suppliers could do so much to help the bottom line. Ivalua helps you work collaboratively with suppliers, providing data-driving insights to effect savings, eliminate risk, manage compliance and operate at peak levels.

- ✓ All supplier information in a single integrated database
- ✓ Full transparency into data and documentation between buyers and suppliers
- ✓ Integrated supplier evaluation, performance and risk management
- ✓ Alerts and notifications for missing credentials, expiring documents and new data



“ Scotiabank needed a comprehensive solution that would allow us to more effectively manage the source-to-pay process, as well as improve enterprise visibility into supplier performance and risk. After reviewing all of the top players on the market, Ivalua’s integrated solution and experience in the financial services industry made it the clear choice for us. ”

John Moran, SVP of Strategic Sourcing & Supplier Risk Management
Scotiabank



STRATEGIC SOURCING

Sourcing is where procurement can deliver strategic value – provided it isn't bogged down with paperwork. Ivalua helps you to reduce total cost of ownership and sourcing cycle time for 100% of spend.

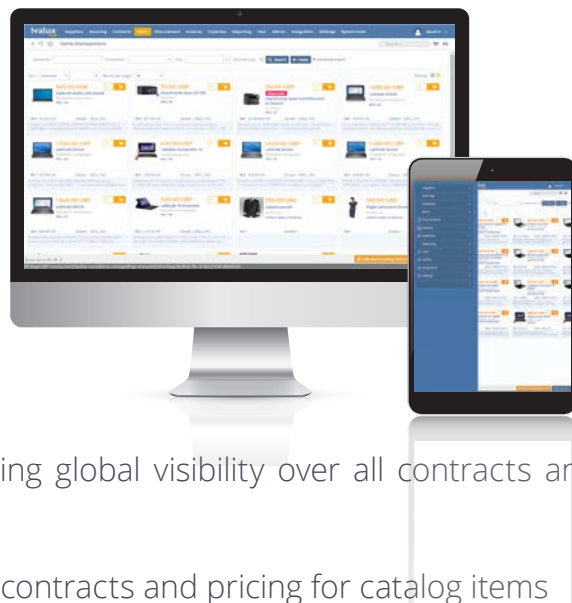
- ✓ Manage the full strategic sourcing cycle including Projects, RFX, Auctions
- ✓ Get enterprise-wide visibility and insights across all sourcing projects and events
- ✓ Simple interface for suppliers to participate in deep collaboration e.g. share specs and designs



CONTRACTS & CATALOGS

Locking In the Value. Contracts have critical pricing and obligations needed by all parties. Ivalua helps you manage the full contract life-cycle in one place -- including negotiation, signature and renewal.

- ✓ Leverage a single, central repository providing global visibility over all contracts and catalogs
- ✓ Reduce contract cycle time to establish new contracts and pricing for catalog items
- ✓ Manage and automate contract renewals, price changes, expiration notifications and terminations initiatives



PROCUREMENT

Enabling the enterprise to request and get the right goods and services from the right suppliers at the right time. Ivalua helps you efficiently manage the full request, order and receipt processes.

- ✓ Use a simple, intuitive, "Amazon-like" user interface, to request goods and services
- ✓ Send requests from any source or format via approval workflows tuned to category and value
- ✓ Stay on top of order fulfillment with supplier ship notices and final receipts



INVOICING








Pay the right amount for the right receipts at the right time. Ivalua helps you with electronic invoicing to reduce processing time, while enabling purchase order compliance and early payment discount savings.

- ✓ Capture invoices electronically, including data capture from OCR scanning of PDF invoices
- ✓ Leverage rapid reconciliation for early-payment discounting
- ✓ Manage and track expense reporting and travel approvals



RECOGNIZED LEADER BY TOP ANALYSTS

THE IVALUA DIFFERENCE

-  Comprehensive Source2Pay suite, including Vendor Information and Risk Management
-  "100% of your Spend Managed" - including Direct Materials, Project Based, Capital Assets
-  Intuitive and Consistent User Experience for All Users, powered by a True Unified Suite
-  "Nothing is Impossible" Workflow
-  Unbelievable Flexibility of Configuration to support your Business Agility
-  Quick Time-to-Value through Pre-configured Processes, Connectors and Add-Ons
-  Predictable and transparent commercial model

SOME CUSTOMERS

250+ CUSTOMERS WORLDWIDE



ABOUT IVALUA



Located in the heart of the Silicon Valley, Ivalua is the leading provider of Spend Management Cloud Solutions and recognized by top Analysts as a global market leader.

Our success is reflected in a 98% renewal rate within an active and engaged community of 250 customers across 70 countries achieving high performance empowered with the Ivalua Solution.

Our customers realize huge and rapid savings by improving visibility, streamlining and standardizing processes and increasing Procurement and Finance productivity. But the overall value from Ivalua goes far beyond immediate savings: Procurement teams also actively contribute to accelerate innovation, enable company growth, mitigate risks and increase compliance. Ivalua is committed to building sustainable business partnerships with its customers and actively supporting them in their journey towards business excellence.



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